

NEW HAMPSHIRE STATE LIQUOR COMMISSION
FEBRUARY 9, 2005
AGENDA

I. FINANCIAL & ADMINISTRATIVE REPORTS

1. Financial Reports
 - A. Weekly, Y-T-D Sales Reports
 - B. Budget/Administrative Reports
2. IT Report
3. Human Resources Report

II. MARKETING & SALES REPORTS

1. Store Operations
2. Purchasing Report
3. Merchandising Report
- A. SPIRITS:
 - 1) Test Market Result (Codes #4435, #4341, #4342, #4343 & #3891)
 - 2) Recommended Mark Down
 - 3) Appeals:
 - a. Codes #8058, #2171, #5325 & #4570
 - b. Codes #3634, #3492, #4455, #5266, #4938 & #5463
 - c. Codes #3473, #8125 & #8618
 - d. Codes #8407, #3561, #1591, #2484, #5027 & #5260
- B. WINES:
 - 1) Close Out (55 items)
 2. Primary Source Submissions (2 items – exclusive agent; 23 items – imported)

III. ENFORCEMENT & LICENSING REPORT

IV. CHAIRMAN'S REPORT & LATE ITEMS

1. Bailment Requests
2. Coupon Approvals
3. Late Items/Other

/D. Hartford

